

# Employee Safety and Reduced Shrinkage

Multi-site convenience stores are faced with many challenges. The ability to review transactional data that ties to video surveillance footage is a must in today's environment. And in a time where remote access is key to staying on top of your business, having disparate systems across your locations can make accessing this data challenging or even impossible.

We work with convenience stores to implement and support integrated electronic security solutions that provide the data needed to drastically reduce shrinkage, manage cash register events, and keep employees and customers safe.

## Experience the NAVCO Difference

- Centralize loss prevention with remote and mobile viewing
- Secure multiple sites with a scalable system that grows with your organization
- Easily share video and manage different users
- Ensure canopy/gas pump safety and protection
- View multiple locations on one screen
- Cloud storage ensures your video footage is safe



## Expert Service

Your property, employees and your customers are safer because our T2R (trips-to-resolution) are so far below the national average.



## List of Services

- Video Surveillance
- Intrusion Alarms
- Access Control
- Remote Guard Services
- Remote Police Dispatch
- Remote System Diagnostics and Administration
- Expert Project Management
- Business Intelligence Analytics
- Health Checks/Managed Services
- Decrease System Down Time
- Cloud Services

Serving the nation's most respected brands for 50 years.



# The NAVCO Difference: Driven by Your Business Strategy and Objectives

We are your trusted security advisor, working to maximize ROI and protect your company as you grow.

## The Seven-Step NAVCO Process



### 1 | Assess Needs

Our team of knowledgeable electronic security system integrators listen to your specific challenges and goals before making a single recommendation.



### 2 | Plan Strategy

We work with your senior management team to analyze and evaluate your current assets, develop a cost-benefit analysis and identify budget parameters.



### 3 | Develop a Vision

We help you develop a long-term security system vision that's aligned with your business goals. Then we build a cost-effective, practical plan to get there.



### 4 | Prepare for the Future

Our recommendations maximize existing technology investments and integrate next-generation solutions that add value and scale to accommodate future growth.



### 5 | Design, Manage & Implement

We design custom solutions for each client and manage every phase of implementation to ensure projects are completed on time and on budget.



### 6 | Train Security Personnel

We train your security people to operate your new security system with speed, efficiency and confidence.



### 7 | Provide Ongoing Support

We can ensure the optimal performance and uptime of your security system by providing convenient remote monitoring, diagnostics and analytics reporting. Also, easily manage your service calls, installation schedule and how we are performing with our customer portal.

## National Presence

As one of the largest privately held national electronic security system integrators in North America, NAVCO operates from a nationwide network of locations strategically close to major business centers. This allows us to respond quickly and nimbly to our clients' requests, whether on a local, regional or national scale.

## Reputation & Expertise

For nearly 50 years, NAVCO has built a reputation as a business security specialist among a growing list of market leaders. Our clients have come to rely on NAVCO as a trusted, expert partner for electronic security solutions that support business goals and adapt easily to meet evolving business needs. Our clients appreciate the fact that we stand behind our solutions, lowering total cost of ownership and anticipating their future technology needs.

## Compare and see the difference yourself

|             | Initial Audit | Demos/Solution Options | Initial Analysis | Installation | On-site System Training | Ongoing Service & Maintenance | Support Team |
|-------------|---------------|------------------------|------------------|--------------|-------------------------|-------------------------------|--------------|
| NAVCO       | •             | •                      | •                | •            | •                       | •                             | •            |
| Competitors | •             |                        |                  | •            |                         | •                             |              |