# **NAVCO**

# An Integrated and Streamlined **Security Solution**

Businesses that succeed today demand all of their systems working in sync simultaneously. Greater work gets done when departments, systems and assets collaborate and contribute their unique strengths to greater organizational goals. NAVCO unifies the electronic security systems across your entire enterprise to give you standardized system management that's easier to use. You get remote access to your information and security systems from anywhere in your network, giving you a clear picture of your organization while saving you lost travel time and costs in the process.

# **Experience the NAVCO Difference**

- · Secure your property and perimeter with high resolution video
- Monitor multiple sites with a scalable system that grows with your organization
- Simple access control at your fingertips for doors and entry points
- Protect employees and customers while guarding against theft
- Manage vendor and supplier access
- Watch for premise intrusion—both during and after business hours (CCTV coverage)
- Burglary surveillance from external and internal sources

"For the past 16 years, NAVCO has been consistently meeting our security goals on time and under budget. We appreciate you going the extra mile to continue to provide us with quality tools to help us protect our employees and manage our business."

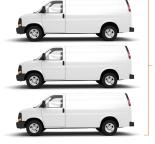
Security Systems Manager
Leading Global Logistics Chain

# **Expert Service**

Your property, employees and your customers are safer because our T2R (trips-to-resolution) are so far below the national average.



Cost per service call \$656



trips per

incident

Competition Cost per service call \$1,750

# List of Services

- Video Surveillance
- Intrusion Alarms
- Access Control
- Remote Guard Services
- Remote Police Dispatch
- Remote System Diagnostics and Administration
- Expert Project Management
- Business Intelligence Analytics

# **Clients Served**

- FedEx
- Quest Diagnostics
- LAM Research Corporation
- American Airlines
- Steris
- Aramark
- Brinks
- Central Freight
- Firefly Aerospace
- Ben E. Keith Company







1335 S. Acacia Ave Fullerton, CA 92831

714-779-7499 www.NAVCO.com





# The NAVCO Difference: Driven by Your Business Strategy and Objectives

We are your trusted security advisor working to maximize ROI and protect your company as you grow.

# The Seven Step NAVCO Process

#### 1 | Assess Needs

Our team of knowledgeable electronic security system integrators listen to your specific challenges and goals before making a single recommendation.

#### 2 | Plan Strategy

**~~**~

We work with your senior management team to analyze and evaluate your current assets, develop a cost-benefit analysis and identify budget parameters.

# 3 | Develop a Vision

We help you develop a long-term security system vision that's aligned with your business goals. Then we build a cost-effective, practical plan to get there.

# **4** | Prepare for the Future

Our recommendations maximize existing technology investments and integrate next-generation solutions that add value and scale to accommodate future growth.



#### **5** | Design, Manage & Implement

We design custom solutions for each client, and manage every phase of implementation, to ensure projects are completed on time and on budget.

### 6 | Train Security Personnel

We train your security people to operate your new security system with speed, efficiency and confidence.

# **7** | Provide Ongoing Support

We can ensure the optimal performance and uptime of your security system by providing convenient remote monitoring, diagnostics and analytics reporting. Also, easily manage your service calls, installation schedule and how we are performing with our customer portal.

### **National Presence**

As one of the largest privatelyheld national electronic security system integrators in North America, NAVCO operates from a nationwide network of locations strategically close to major business centers. This allows us to respond quickly and nimbly to our clients' requests, whether on a local, regional or national scale.

# **Reputation & Expertise**

For over 50 years, NAVCO has built a reputation as a business security specialist among a growing list of market leaders. Our clients have come to rely on NAVCO as a trusted, expert partner for electronic security solutions that support business goals and adapt easily to meet evolving business needs. Our clients appreciate the fact that we stand behind our solutions, lowering total cost of ownership and anticipating their future technology needs.

# Compare and see the difference yourself

#### www.NAVCO.com

	Initial Audit	Demos/Solution Options	Initial Analysis	Installation	On-site System Training	Ongoing Service & Maintenance	Support Team
NAVCO	•	•	•	•	•	•	•
Competitors				•		•	



1335 S. Acacia Ave Fullerton, CA 92831 800-788-3779 www.NAVCO.com

