

# A Stronger Shield for Financial Institutions

Banking is moving faster than ever, accelerated by a more connected and complicated world. We'll design and support your electronic security system, all backed by NAVCO's expertise and service. Aligned with today's leading security technology innovators, we bring together the latest business security solutions to meet your current and future needs.

## Experience the NAVCO Difference

- Reduce and rebuff hacking attempts with secure equipment installed onsite
- Meet and surpass Federal compliance procedures of required policies and regulations
- Secure multiple sites with a scalable system that grows with your organization
- Verify system is working 24/7 with constant camera and system monitoring
- Deter robberies, burglaries and larcenies
- Protect employees and customers with high resolution video
- Secure your ATMs with both video and member access systems
- Decrease time to investigate fraud

## Expert Service

Your property, employees and your customers are safer because our T2R (trips-to-resolution) are so far below the national average.



“I am so pleased with NAVCO and all the systems they have installed over the last three years. The systems we put in place and the support I received has tremendously reduced my stress and helped simplify logistics. It has shown the Bank's executives how important and effective having the right security systems in place can be to the bank's continuity of business plan. I will be forever grateful to NAVCO.”

— David Panetta, CFE, CPP and Director of Security  
Dime Community Bank



## List of Services

- Video Surveillance
- Intrusion Alarms
- Access Control
- Remote Guard Services
- Remote Police Dispatch
- Remote System Diagnostics and Administration
- Expert Project Management
- Business Intelligence Analytics
- Health Check
- Decrease System Down Time
- Curbside Service Notification Solution

## Clients Served

### Banks

- JP Morgan Chase • Wells Fargo Bank
- New York Community Bank
- Amalgamated Bank • Jefferson Bank
- Texas First Bank • Dime Community Bank
- Hancock Whitney Bank • USAA Bank

### Credit Unions

- Bethpage Federal Credit Union
- Pentagon Federal Credit Union
- Jovia Federal Credit Union
- Ocean Financial Federal Credit Union
- Randolph Brooks Federal Credit Union
- Wescom Central Credit Union
- Velocity Credit Union

# The NAVCO Difference: Driven by Your Business Strategy and Objectives

We are your trusted security advisor working to maximize ROI and protect your company as you grow.

## The Seven Step NAVCO Process



### 1 | Assess Needs

Our team of knowledgeable electronic security system integrators listen to your specific challenges and goals before making a single recommendation.



### 2 | Plan Strategy

We work with your senior management team to analyze and evaluate your current assets, develop a cost-benefit analysis and identify budget parameters.



### 3 | Develop a Vision

We help you develop a long-term security system vision that's aligned with your business goals. Then we build a cost-effective, practical plan to get there.



### 4 | Prepare for the Future

Our recommendations maximize existing technology investments and integrate next-generation solutions that add value and scale to accommodate future growth.



### 5 | Design, Manage & Implement

We design custom solutions for each client, and manage every phase of implementation, to ensure projects are completed on time and on budget.



### 6 | Train Security Personnel

We train your security people to operate your new security system with speed, efficiency and confidence.



### 7 | Provide Ongoing Support

We can ensure the optimal performance and uptime of your security system by providing convenient remote monitoring, diagnostics and analytics reporting. Also, easily manage your service calls, installation schedule and how we are performing with our customer portal.

## National Presence

As one of the largest privately-held national electronic security system integrators in North America, NAVCO operates from a nationwide network of locations strategically close to major business centers. This allows us to respond quickly and nimbly to our clients' requests, whether on a local, regional or national scale.

## Reputation & Expertise

For over 50 years, NAVCO has built a reputation as a business security specialist among a growing list of market leaders. Our clients have come to rely on NAVCO as a trusted, expert partner for electronic security solutions that support business goals and adapt easily to meet evolving business needs. Our clients appreciate the fact that we stand behind our solutions, lowering total cost of ownership and anticipating their future technology needs.

## Compare and see the difference yourself

[www.NAVCO.com](http://www.NAVCO.com)

	Initial Audit	Demos/Solution Options	Initial Analysis	Installation	On-site System Training	Ongoing Service & Maintenance	Support Team
NAVCO	•	•	•	•	•	•	•
Competitors	•			•		•	

