#### CASE STUDY LUXURY HOTEL IN SOUTHERN CALIFORNIA





# Celebrity clientele and exotic cars

## The Challenge

A luxury hotel in Southern California realized that its analog CCTV video system did not meet the expectations of its highprofile celebrity clientele. The system also lacked visibility of the public's coming and going from the property. And there were significant losses in its valet lot due to damaged vehicles.

Frustrated with unnecessary losses and in the interest of exceeding best security practices, the hotel contacted NAVCO to breathe new life into its security program.

## The Solution

NAVCO installed Avigilon 4K cameras, allowing the hotel to locate and zoom in on the vehicles to either confirm or deny that their staff was responsible for any damages. The system also provided visibility to see public foot traffic entering and exiting the property. Our security experts worked with the in-house security team to develop an electronic security strategy, and optimize effectiveness of their current resources. This met the safety needs of all guests, including their highprofile celebrity clientele.

#### The Results

After installation, there were five vehicle damage claims within a month. The security footage exonerated the hotel of liability in all five incidences, saving them thousands of dollars almost immediately.

The security team has better visibility in and around the resort to provide assistance to high-profile celebrities and guests.

### **Integrated Project Scope:**

- System Strategy and Design
- Avigilon Cameras
- Analytics

If you're looking for a business security specialist with solutions prepared for today's and tomorrow's challenges, contact us today. NAVCO...Securing Your Future.

